



EARNINGS HIGHLIGHTS

FIRST QUARTER 2024 RESULTS

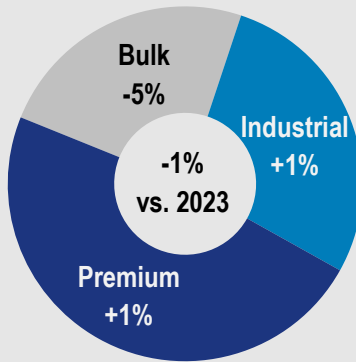
\$2.69

Earnings per Share
+1% vs. 2023

\$2.4 B

Operating Income
+3% vs. 2023

1Q 2024 Volumes



60.7%

Operating Ratio
-1.4 points vs. 2023

\$525 M

Free Cash Flow
+\$285 M vs. 2023

Key Performance Metrics

1Q 2024 vs. 1Q 2023

Freight Car Velocity

203

↑ 4%

Freight Car Terminal Dwell

23.5

↓ 2%

Locomotive Productivity

135

↑ 10%

Service Performance Index
Intermodal Manifest/Auto

95

↑ 14 pts

Workforce Productivity

1,000

↑ 1%

Train Length 9,287 ft

+1% vs. 1Q 2023
(Max on Route)

Fuel Consumption Rate

-1% vs. 1Q 2023

YTD Safety Performance

Improvement in
Derailments & Personal Injury

Building a Sustainable Future 2030

Environmental, Social, and Governance

Female Representation
Goal 11%
Current 5.4% (as of 3/31/2024)

Minority Representation
Goal 40%
Current 34.2% (as of 3/31/2024)

50.4% Scope 1 and 2 absolute reduction by 2030 based on 2018 baseline